

Performance Conversations: A Solutions Focused Coaching Approach (1 day program)

This one day program is suitable for leaders who have line management/performance management responsibilities.

This program uses the Solution Focus appraisal process developed by leading European SF thought leaders – Dr. Mark McKergow and Dr. Gunter Lueger, along with the GROWTH coaching system to bring an innovative way of building solutions into performance management conversations.

This program is suitable for people who have had little or no experience with leadership coaching, as well as those who have undertaken extensive coach training.

The program covers the assumptions and expectations of effective performance management processes, and enables participants to both practice and explore appropriate process for their particular context.

As a result of this program participants will:

- ✓ *be familiar with the Solutions Focus rating system*
- ✓ *have a positive, empowering attitude towards performance conversations*
- ✓ *have a clear sense of how the Solutions Focus performance review process integrates their own organisation's "system"*
- ✓ *have improved skills in leading specific performance conversations*

have access to specific tools and processes

Cost

\$275 (inc GST)

Cost covers facilitator fee, workshop materials and catering.



Presenter

Grant O'Sullivan
Director, Leadership Development
Growth Coaching International

**Tuesday 6 March
8.30 am – 4.00 pm**

OR

**Wednesday 7 March
8.30 am – 4.00 pm**

(STRICTLY 30 PLACES PER GROUP)

**SIDE (Schools of Isolated and Distance Education)
Building F
164-194 Oxford Street
LEEDERVILLE**

If sufficient demand additional sessions may be held.

To enrol

Enrol online through the [Institute's online calendar and enrolment system](#).

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Discover more T: 1300 610 801

W: det.wa.edu.au/professionallearning

